

# Business Development Managers' Network Conference 2016



## 'Skills for the Future'

This one-day conference is targeted at business development staff within the Victorian public VET sector. A series of presentations will enlighten you and further enhance your ability to seek out and develop profitable business opportunities and ensure your organisation remains competitive in the VET environment.

## Keynote Speakers



Neil Coulson  
Victorian Skills Commissioner



Jan Owen AM Hon DLitt  
Chief Executive Officer  
Foundation for Young Australians  
and YLab

## Who is invited?

Members of the Business Development Managers' Network and their nominees from Victorian public VET providers.

## Cost and how to register

\$165 (incl. GST)

[Click here to register online](#)

Registrations close Friday 4 November 2016

**Enquiries:** Contact VTA at 03 9639 8100 or [enquiries@vta.vic.edu.au](mailto:enquiries@vta.vic.edu.au)

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## Thursday 10 November

## Venue

Victoria University Convention Centre  
Level 12, 300 Flinders Street  
Melbourne VIC 3000

## Program

- 9.00am Registration
- 9.20am **Welcome**
- 9.30am **What industry is telling us**  
*Neil Coulson  
Victorian Skills Commissioner*
- 10.15am **Morning Tea**
- 10.35am **The New Work Order**  
*Jan Owen AM Hon DLitt  
Chief Executive Officer  
Foundation for Young Australians and YLab*
- 11.35am **VET Reform**  
*Craig Robertson, Deputy Secretary HESG  
Lee Watts, Assistant Deputy Secretary—VET Reform  
Xavier Csar, Executive Director, TAFE and Participation  
Lee-Anne Fisher, Market Design & Implementation*
- 12.35pm **Lunch**
- 1.20pm **Workshop: VET Reform**  
*(Members' response to DET's presentation on VET reform)  
Lisa Smith, Facilitator, Minds at Work*
- 2.45pm **Afternoon Tea**
- 3.00pm **Skills for the Future**  
*Mike Burgess, Former Chief Information Security Officer, Telstra*
- 3.45pm **Wrap Up**
- 3.50pm **Close**

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## Keynote Speakers

Neil Coulson  
Victorian Skills Commissioner



From 1999-2007, Neil held the role of the Chief Executive Officer at the Victorian Employers Chamber of Commerce and Industry (VECCI), before moving to Australian caravan manufacturer Jayco Corporation as the Chief Executive Officer from 2007 to 2012. He ran his own consulting business from 2012-2015. More recently, Neil was the Deputy Reviewer for the Governments independent VET Funding Review in 2015.

Neil was awarded the Centenary of Federation medal in 2003 for service to industry.

Neil's experience places him in an ideal position to advise government and industry on how Victoria's training system can meet Victoria's educational and economic needs.



Jan Owen AM Hon DLitt  
Chief Executive Officer  
Foundation for Young Australians  
and YLab

Jan is a highly regarded social entrepreneur, innovator, influencer and author who has spent the past 25 years growing Australia's youth, social enterprise and innovation sectors. In 2012 she was named Australia's inaugural Australian Financial Review and Westpac Woman of Influence; in 2014 she received the Doctor of Letters (honoris causa) from the University of Sydney; and was awarded membership to the Order of Australia in 2000. She is the author of *Every Childhood Lasts a Lifetime* (1996) and *The Future Chasers* (2014).

Jan is the CEO of the Foundation for Young Australians and YLab, the global youth futures lab. Her lifelong mission is to unleash the potential of young people to lead positive change in the world.

### THE NEW WORK ORDER

FYA's recent research series about the New Work Order showed that we're facing the biggest disruption to the world of work since the industrial revolution.

Economic forces will drive change to create a more global, automated and collaborative economy where traditional entry level jobs will disappear to automation, digital platforms will enable us to work more remotely and we will earn an income through a portfolio of work rather than a single job.

Analysis of big data showed us for the first time that these changes are already on our doorstep. There has been a significant increase in demand for transferable enterprise skills which are now considered just as important as technical role-specific skills across a range of industries and professions.

We need to prepare young Australians for these changes and take action to give future workers the skills to match the jobs of the future, not the past.

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